



Welcome to the Organic Africa Pavilion, your meeting place for African exporters and BioFach visitors. African exporters find new business opportunities with buyers, agents and partners. Being the largest organic trade fair, BioFach visitors come from countries all around the world. In 2019, BioFach takes place from 13-16 February.

Early bird DISCOUNT: Register before **30 April** and get Financial Matchmaking services for **free!**  
Final deadline: **29 May**

***Pick and choose modules to match your needs and budget***

**Full-service stand – included**

4m2 and includes a desk to showcase your products, use of meeting space, and access to storage and kitchen, including water, tea and coffee facilities

**Costs € 3,800**

**Promotion package – included**

Promotion package ensures professional company/country promotion at the fair, including:

- marketing package for BioFach,
- an individualised poster (with picture, slogan and company logo)
- 250 A6-flyers

**Costs € 950**

**Pre-fair meeting – included**

Pre-fair meeting on 12 February includes:

- Information on EU organic market, BioFach, what to expect during the fair, tips on promotion, do's and don'ts in stand behaviour
- Getting to know other exhibitors.
- Stand build-up after the pre-fair

**Costs € 250**

**SUBTOTAL € 5,000**

**Direct matchmaking – optional**

Identifying interesting partners at BioFach and setting up appointments with them.

**Costs € 500**

**Financial matchmaking and workshop – optional**

Improve access to finance, this service includes:

- financial matchmaking workshop after the BioFach pre-fair meeting
- meetings with social lenders and investors

**Costs € 120**

**Post fair follow-up – optional**

Assistance in the follow-up with business leads: tips and guidance to transfer top leads into actual business.

**Costs € 300**

**TOTAL € \_\_\_\_\_**

**Date:** \_\_\_\_/\_\_\_\_/ 2018

**Name and company (in printed):**

**Signature:**