



Organic Africa Pavilion

Welcome to the Organic Africa Pavilion, your meeting place for African exporters and BioFach visitors. African exporters find new business opportunities with buyers, agents and partners. Being the largest organic trade fair, BioFach visitors come from countries all around the world. In 2020, BioFach takes place from 12-15 February.

Deadline: **27 May 2019**

Pick and choose modules to match your needs and budget

<input checked="" type="checkbox"/> Full-service stand 4m ² , including a desk to showcase your products, use of meeting space, and access to storage and kitchen, with water, tea and coffee facilities Promotion package ensures professional company/country promotion at the fair, including: <ul style="list-style-type: none">- marketing package for BioFach,- an individualised poster (with picture, slogan and company logo)- 250 A6-flyers Pre-fair meeting on 11 February includes: <ul style="list-style-type: none">- Information on EU organic market, BioFach, what to expect during the fair, tips on promotion, do's and don'ts in stand behaviour- Getting to know other exhibitors.- Stand build-up after the pre-fair Costs € 5,000
<input type="checkbox"/> Additional stand space – optional On top of the 4m ² for a full-service stand, you can apply for additional stand space Amount of additional space requested:m ² for € 400 per m² Costs €
<input type="checkbox"/> Company visit – optional Visiting a company near BioFach as a learning opportunity Costs € 500 per participant
<input type="checkbox"/> Direct matchmaking – optional Identifying interesting partners at BioFach and setting up appointments with them. Costs € 500
<input type="checkbox"/> Financial matchmaking and workshop – optional Improve access to finance, this service includes: <ul style="list-style-type: none">- financial matchmaking workshop after the BioFach pre-fair meeting- meetings with social lenders and investors Costs € 120
<input type="checkbox"/> Post fair follow-up – optional Assistance in the follow-up with business leads: tips and guidance to transfer top leads into actual business. Costs € 300

TOTAL € _____

Date: ____/____/ 2019

Name and company (in printed):

Signature: